

Azimuth Nautical Solutions launches its new consultancy and training portfolio

Southampton, UK – 10 January 2018 – Azimuth Nautical Solutions Ltd. today announces the launch of its new portfolio of maritime consultancy and training services, collaborating with a group of distinguished partners to provide a full-service solution for industry clients.

In partnership with **Chiltern Maritime** (in Southampton), **Clyde Marine Training** and **Clyde Training Solutions** (in Glasgow), **Ship Safe Training Group** (in Rochester), and **Viking Recruitment** and its **Maritime Skills Academy** (in Dover), the collaboration provides comprehensive maritime education and training across the UK, and the capability to deliver courses worldwide, both ashore and aboard vessels.

A new website (www.azimuthnautical.com) showcases the services offered by Azimuth Nautical Solutions and its partners, in three key sections:

- **Consultancy:** Azimuth's ship management consultants provide an extensive range of consultancy services to vessels, ports and operating companies, including evaluation of emergency readiness, compliance audit services, gap analysis, project management, Port Marine Safety Code (PMSC) and Safety Management System (SMS) development.
- **Training:** All-encompassing coverage from entry level courses through mandatory Standards of Training, Certification and Watchkeeping for Seafarers (STCW) and Offshore Petroleum Industry Training Organisation (OPITO) provision to management-level programmes and continuing professional development (CPD) opportunities, such as specialist ship handling, Lead Auditor and Designated Person Ashore certification.
- **Services:** A variety of support services such as officer cadet and crew management, technical support, navigational products, marine travel and uniform supply.

Director of Azimuth Nautical Solutions, Andrew Hair said, "I am delighted to launch this comprehensive portfolio of consultancy and training services to industry today. Our extensive experience and that of our partners as world class providers of maritime consultancy, education and training, enables us to deliver such wide-ranging and high quality service provision."

"Worldwide shortages at sea and ashore of experienced, certificated personnel are intensifying the demand for quality consultancy services. At the same time, training is becoming more critical with increasing regulation, compliance issues and safety concerns. This active collaboration with key partners supports development of bespoke and tailored packages to address industry issues and better meet individual customer needs."

Matthew Jaenicke, Managing Director of Dover-based Viking Recruitment and its Maritime Skills Academy, commented "Training and ongoing development of professionals in our industry has never been as important as it is today and we are at the forefront of this globally. I am personally very excited about this new partnership initiative and I look forward to realising the expected benefits and outcomes for our customers."

Ends

For additional information, please contact Andrew Hair (Director) at E-mail andy.hair@azimuthnautical.com and Tel. +44 (0) 7900 121811.

Notes to Editors

Azimuth Nautical Solutions

Azimuth Nautical Solutions Ltd. offers a comprehensive range of consultancy services and professional development courses to the international maritime industry, including ISM/ISPS audits and assessments, SMS development, management-level reviews, project management services to vessels, ports and operating companies, as well as courses in ISM safety management, ISPS security management and maritime management. In conjunction with our partner organisations, we are also able to provide the full series of STCW 2010 and OPITO training provision as well as a variety of support services, such as officer cadet/crew management, navigational products, marine travel, uniform supply and technical support services.

www.azimuthnautical.com

Chiltern Maritime Ltd.

Chiltern Maritime is a privately owned and independent UK-based training consultancy, specialising in the recruitment, training & administration of Officer Trainees for Merchant Navy Scholarship Schemes and corporate clients. Established in 1986, Chiltern's emphasis on professionalism and service, coupled with the commitment to select and train young people who possess an enthusiastic and practical approach to life, has led to the management of over 350 Officer Trainees annually. Their prestigious client base includes the Trinity House Scholarship Cadet Scheme, the Maritime London Officer Cadet Scholarship, the Maritime Educational Foundation, Technip, Condor Ferries, Zodiac, MSC Cruises and Conway MN Trust.

www.chilternmaritime.com

Clyde Marine Training

For over 30 years Clyde Marine Training has been the first choice for those looking to pursue a career in shipping as a Merchant Navy Officer, and they are recognised as the UK's largest Maritime Training Company. At any one time CMT manages approximately 1,000 cadets on behalf of 50 shipping companies across the globe. These include some of the largest and best known companies in their sector, covering a wide range of ships such as tankers, cruise liners, bulk carriers, container ships and ferries. Approximately 50% of all Merchant Navy Officer Cadets in the UK are managed by Clyde Marine Training from our two offices in Glasgow and Southampton.

www.clydemarinetraining.com

Clyde Training Solutions

Clyde Training Solutions is a unique centre of excellence dedicated to the delivery of mandatory and industry enhancing offshore, oil & gas and maritime training courses, making it the only one of its kind in Central and Lowland Scotland. This is the latest in the range of services offered by The Clyde Group and builds upon existing services provided by Clyde Marine Training, which has been providing industry recognised and certified training courses for marine personnel since 2005 as part of its Short Courses division, in addition to its core function of being the premier training provider for the British Merchant Navy, recruiting approximately 50% of the annual Trainee Officer intake. The success of the Short Courses division has now led to the creation of a purpose built training centre in Clydebank, the heartland of Scotland's shipbuilding past, present and future.

<http://clydetrainingsolutions.com/>

Maritime Skills Academy

The Maritime Skills Academy (MSA) delivers a comprehensive range of training courses to the global maritime industry, including cruise ships, superyachts, renewable support vessels and the oil & gas industry. Their curriculum includes MCA-approved STCW-compliant training programmes, shipboard safety and environmental courses as well as familiarisation training. Operating from first-class training facilities in Dover, MSA is run by marine professionals for marine professionals, also delivering refresher and resource management courses.

www.maritimeskillsacademy.com

Ship Safe Training Group Ltd.

Ship Safe Training Group (SSTG) is a not-for-profit organisation working on behalf of more than 20 international shipping companies. SSTG was established in 1978 by 3 local Medway companies, Everards, Crescent and Laphorn Shipping, to help with the introduction of the international convention STCW 1978. Since those early days SSTG has grown by reputation to be an integral part of its member companies working in cadet recruitment and management of all training its members require. Currently SSTG has 500 plus cadets under training and administers all short courses and Higher certificate training and any research projects they require. Being the longest established consortium in maritime training and management, SSTG has a wealth of knowledge and experience and is highly respected throughout the UK maritime sector with excellent working relationships with all Maritime training providers in the UK.

www.sstg.org

Viking Recruitment Ltd.

Viking Recruitment Ltd. specialises in recruiting high calibre, STCW-certificated officers and crew for the cruise and superyacht industries to meet an ever-increasing demand in both sectors in line with the growing sophistication, size, power and tonnage of these vessels, coupled with the ongoing safety regulations governed by the MCA. Its support services extend to the training, travel and operational needs of clients, creating a full crew management facility.

www.vikingrecruitment.com